



**Mitsubishi Motors Malaysia Sdn Bhd** is the official distributor of Mitsubishi Motors vehicles in Malaysia. As one of Malaysia's leading automotive company, Mitsubishi Motors Malaysia is committed to produce and sell vehicles that are technologically advanced, high in quality, performance, safety and comfort.

We invite suitable talented individuals who are result-oriented, fast-paced, committed, and can work as a team to join us as:

## **ASSISTANT MANAGER / MANAGER - PARTS PRICING, WAREHOUSE & DISTRIBUTION (based in Shah Alam)**

Maximize profitability of the company while considering factors such as costs, competition, market demand, and customer value perception. Optimize supply chain by streamlining processes, reducing costs, improving efficiency, and enhancing overall performance to ensure on-time deliveries and accurate order fulfillment.

### **Responsibilities:**

- Establish pricing structure and mechanism that would balance profit, competitiveness and customer's expectation/satisfaction.
- Continuous review of warehouse and logistics costs to improve service level and cost efficiency.
- Generate regular reports to track performance, identify areas for improvement, and provide management with valuable information for decision-making.
- Establish attractive promotions and packages to improve total sales.
- Continuous negotiations with suppliers and vendors to improve cost effectiveness.
- Improve Business Process by benchmarking other distributors and industry standards.
- Optimise resources by embracing automation and artificial intelligence.

### **Requirements:**

- Bachelor's Degree in any disciplines
- Min. 5 years relevant experience in pricing, warehouse and distribution management or related fields at distributor or franchise level
- Strong management, communication and problem-solving skills
- Strong leadership and analytical thinking skills
- Proficient in Microsoft Office Applications (Excel, PowerPoint, and Word)
- Knowledge of automation and artificial intelligence is a plus

Interested applicants are invited to write-in, fax or email a detailed resume stating qualifications and experience, current and expected salary together with a recent passport-sized photograph to :