



Mitsubishi Motors Malaysia Sdn Bhd is the official distributor of Mitsubishi Motors vehicles in Malaysia. As one of Malaysia's leading automotive company, Mitsubishi Motors Malaysia is committed to produce and sell vehicles that are technologically advanced, high in quality, performance, safety and comfort.

We invite suitable talented individuals who are result-oriented, fast-paced, committed, and can work as a team to join us as:

Regional Service Manager- Dealer Operations (based in Shah Alam)

Strengthen & carry out Dealer Ops team objectives and Dealers After Sales network through increase revenue, profitability and high customer satisfaction. Achieve all KPIs with good strategies, leadership, effective communication & execution. Aligned to MMM's mid and long-term business plan.

Responsibilities:

- Monitor Parts Sales performance. Increase Parts Revenue through various activities (Service Throughput, Dealer Wholesales, RM/Car (Parts)
- Optimizing Cost & Manage expenses.
- Enhance service quality process to meet customer expectations.
- Educate and support dealers activities through periodic visitation (discussions and audits).
- Improve retention ratio and OOW customers.
- Meet MMC requirements by continues discussion and on-time submission
- Support dealers through quarterly meeting, visitation and daily updates

Requirements:

- Bachelor's Degree in relevant discipline
- Min. 5 years in relevant experience automotive industry
- Strong management, communication and problem-solving skills
- Strong leadership and analytical thinking skills
- Proficient in Microsoft Office Applications (Excel, PowerPoint, and Word).
- Proficient in business analysis tool and data dashboard (such as PowerBI)

Interested applicants are invited to write-in, fax or email a detailed resume stating qualifications and experience, current and expected salary together with a recent passport-sized photograph to :