

**Mitsubishi Motors Malaysia (MMM)** is the official distributor of Mitsubishi vehicles in Malaysia. Our Global Tagline is "Drive your Ambition"- a powerful statement of our on-going commitment to the values and aspirations of our drivers. With an "Ambition to Explore", Mitsubishi Motors can go anywhere. With "Drive your Ambition", Mitsubishi Motors' Drivers can go anywhere.

We invite suitable talented individuals who are result-oriented, fast-paced, committed, and can work as a team to join us as:

## REGIONAL SALES (EAST COAST REGION)

## **Responsibilities:**

- Lead dealer network in East Coast region to achieve sales volume & market share target.
- Develop & execute effective business plan for East Coast region.
- Create a strong & profitable dealer network to deliver company's sales goals.
- Engage Dealer's with aggressive sales activities.
- Involve in inter-departmental task force / discussion for sales continuous improvement.
- Build strong rapport with supporting parties e.g.: Bankers, JPJ etc.

## **Requirements:**

- Degree in any discipline from recognized institutions.
- Prefer 1-2 years working experience. Fresh graduates are welcomed.
- Proven leadership experience in School or University.
- Dynamic, self-motivated and a team player.
- Detail oriented, analytical, resourceful, self-motivated and good in communication skill.
- Willing to travel and possess a valid driving license.

Interested applicants are invited to write-in, fax or email a detailed resume stating qualifications and experience, current and expected salary together with a recent passport-sized photograph to: