



Mitsubishi Motors Malaysia (MMM) is the official distributor of Mitsubishi vehicles in Malaysia. Our Global Tagline is "Drive your Ambition"- a powerful statement of our on-going commitment to the values and aspirations of our drivers. With an "Ambition to Explore", Mitsubishi Motors can go anywhere. With "Drive your Ambition", Mitsubishi Motors' Drivers can go anywhere.

We invite suitable talented individuals who are result-oriented, fast-paced, committed, and can work as a team to join us as:

AREA MANAGER – DEALER OPERATIONS (based in Sarawak)

To strengthen dealer after sales operation to increase revenue, profitability and efficiency while focusing on customer satisfaction through high service and facility standards, and ease of vehicle ownership experience.

Responsibilities:

-) Evaluate dealer's intake and sales performance
-) Manage dealer support in service campaigns and promotions.
-) Drive strategies to increase dealer's revenue and profit margin.
-) Analyse market trends in after sales business.
-) Drive business plans to meet customer's demand in order to improve retention.
-) Evaluate dealer's service standard and facility.
-) Drive continuous improvement activities to reduce cost and improve efficiency.

Requirements:

-) Bachelor's Degree in any disciplines
-) Min. 2 years in related field
-) Good communication and problem solving skills
-) Strong leadership and analytical thinking skills
-) Willing to travel on regular basis

Interested applicants are invited to write-in, fax or email a detailed resume stating qualifications and experience, current and expected salary together with a recent passport-sized photograph to :